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TMT Investment Banking

Active Security Investors

February 2014

Top Seed and Series A Investors In Security Market

Top Investors by Volume, 2011 – Present

Investor	Investments	Targets
Andreessen Horowitz	8	Bluebox, Bromium, CipherCloud, Illumio, Morta Security, Pindrop Security
Accel Partners	6	AirWatch, Impermium, MobileSpaces, Sentinel Labs, Shape Security, Tenable Network Security
Google Ventures	5	Dasient, Duo Security, Ionic Security, Shape Security, ThreatStream
Webb Investment Network	5	Air Computing, Koality, LockPath, Pindrop Security
Fairhaven Capital Partners	4	Co3 Systems, CounterTack, Cylance, Rapid Focus Security
Greylock Partners	4	Agari Data, Impermium, Morta Security, Synack
Norwest Venture Partners	4	Apprity, Morta Security, Seculert, TrustID
TechStars	4	Distil Networks, Synack, Threat Stack

Source: PitchBook through 02/28/14; number of investments may include follow-on investments in same target

Top Series B and C Investors In Security Market

Top Investors by Volume, 2011 – Present

Investor	Investments	Targets
Kleiner Perkins Caufield & Byers	8	AlertEnterprise, AlienVault, Bit9, Endgame, Fixmo, Mandiant, Shape Security
Andreessen Horowitz	5	Bluebox, Bromium, Illumio, Silver Tail Systems
Intel Capital	5	Bromium, Mocana, PerspecSys, Prolexic Technologies
Sequoia Capital	5	Adallom, Click Security, Mojave Networks, Seculert
Bessemer Venture Partners	4	CloudLock, Endgame, Mojave Networks, SendGrid
Fairhaven Capital Partners	4	CounterTack, Cylance, Verdasys
Harbert Management	4	Invincea, Racemi
Paladin Capital Group	4	Endgame, Fixmo, PerspecSys, Racemi
Trident Capital	4	AlienVault, Neohapsis, Prolexic Technologies

Source: PitchBook through 02/28/14; number of investments may include follow-on investments in same target

Top Series D+ Investors In Security Market

Top Investors by Volume, 2011 – Present

Investor	Investments	Targets
Norwest Venture Partners	5	41st Parameter, FireEye, MobileIron
Sequoia Capital	5	Bit9, FireEye, MobileIron
Intel Capital	4	AlienVault, Mocana, Solera Networks, Validity Sensors
Kleiner Perkins Caufield & Byers	4	41st Parameter, AlienVault, Bit9, LifeLock
Trident Capital	4	AlienVault, Mocana, Solera Networks
Foundation Capital	3	MobileIron
Institutional Venture Partners	3	LifeLock, MobileIron
Shasta Ventures	3	Mocana, Zenprise
Sigma Partners	3	Damballa, Vormetric
Storm Ventures	3	MobileIron

Source: PitchBook through 02/28/14; number of investments may include follow-on investments in same target

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